



PROJECT FORESTER JOB ANNOUNCEMENT

March, 2006 (for 2006 and 2007)

Greenleaf Forestry and Wood Products, Inc., is seeking entry or experienced foresters for positions with career growth opportunity. See our website for information on our forestry services and products, www.greenleafforestry.com. The job territory will include portions of the Front Range of Colorado.

Our work is mostly on private lands, and continues the adaptive private forestry work practiced by lead forester and company owner, Len Lankford, over the past 30 years in his consulting firm, Lankford Foresters, Inc., and for Greenleaf Forestry and Wood Products, Inc. since 1994. Greenleaf offers a unique capacity for restoration and landscape quality forestry and value-added utilization of salvaged and harvested materials. The non-commercial private forestlands of Colorado offer especially valuable and aesthetic forests to shape and maintain for long-term environmental and landowner benefits.

a. Areas of Work:

Duties will include learning, becoming proficient, and assuming responsibility for forestry management, business, and implementation work with demonstrated interest, progress, and as assigned in the following areas of work. (Note: area of emphasis and career path will be tailored to the individual.)

Small firewood timber sales, including layout, tree marking, advertising, sales, & administration.

Timber marking and commercial timber sale administration in selectively-managed sawtimber and other wood product or live transplant tree sales.

Individual and landowner association contacts, service development, service sales, and project management.

Project initiation, procurement, layout, and administration for company and contract crews.

Cost share and other incentive/ education program applications, coordination, and collaboration with the Colorado State Forest Service and other organizations and agencies.

Forest management plan forest inventory, analysis, and writing, and subsequent implementation, for forest agriculture tax and ongoing management.

Forestry services and integrated wood product business management, including learning and implementing comprehensive cost controls, budgeting, business planning, administration, financial planning, bookkeeping, tax accounting, legal compliance, safety, and personnel management.

Forestry service and operations job procurement, management, and performance for forest stewardship and harvesting projects on National Forest and other public lands.

Integration and coordination of company forestry with company wood product operations.

Grant writing or assistance on behalf of the company for sustainable, community-based forestry business development, model building, and capacity increase.

Participation in state and national forestry meetings on topics of interest to the company.

Hosting or assisting with periodic forestry educational seminars and workshops.

Physical work with forestry equipment and operations, participating full or part time in executing forestry projects and tree planting as necessary, first as a crew member under an existing experienced crew manager and advancing to crew leader and lead forester.

As necessary, helping recruit, train, and manage seasonal forestry crews and new Project Foresters with business growth.

In summary, the Project Forester, with demonstrated and competitive ability and success on the job, will gradually be trained to take over existing and developing business and forest management work. New

duties will be assigned depending on proven work at each level. The goal is to expand forest operations and forestry services within our territory with professional forestry/ forest landscape managers and more seasonal, trained, and professional crews. Therefore, initial duties will include emphasis on physical work with crews to thoroughly learn the process, and then progress to management while maintaining capability at filling in on the operations crews. With experience and proven initiative and capability, the Project Forester will assume increasing forestry business management responsibility for the company.

Depending on previous experience, the initial work year will be in a progressive internship of entrepreneurial forestry and integrated business management, with base hourly pay to start and later adding promotion or commission incentives. See our Forestry, Forest Landscaping, and Product Internship Announcement. Depending on many factors, compensation is expected (but not guaranteed) to exceed \$25,000 in the first or second year, and grow 10% per year for several years, depending on the Forester's ability to generate business success and earnings. A required continuing education, training and on-the-job experience plan will be developed with Len Lankford to help reach success more quickly.

b. Desired Qualifications:

Applicants should indicate in writing their level of capacity, interest, training and/or experience in each of the following categories (not all are required):

- a. Bachelor of Forestry, Forest Management (minimum), or equivalent, preferably with Business.
- b. Forestry, land, and road management and operations.
- c. Entrepreneurial forestry and commitment to sustainable community-based forestry.
- d. Desire to practice professional forestry from the ground up, i.e. – to be a Forester.
- e. Self-starter and creative thinker.
- f. Business and business management, sales, and marketing.
- g. Proficiency in Writing, English, Spelling, and Math.
- h. Mechanical aptitude and experience.
- i. Reliable and fuel-efficient 4x4 woods transportation, current or planned.
- j. Excel, Word, PowerPoint, Internet, and basic business computerized bookkeeping.
- k. Financial status allowing low base pay with additional performance-based pay.
- l. Physically fit, good health, and demonstrated ability to work with people.
- m. Adaptability to tough and seasonal working conditions, including outdoor work in snow and cold typical of Colorado mountains, and to non-smoking/drug working & lodging environment.
- n. Willingness to travel frequently overnight within the working territory.
- o. Willingness to stay in this position for several years on a career path in the company.
- p. Desire to learn on the job, and on one's own time, and to develop forestry professionalism.
- q. Commitment to living in the Colorado Mountains.
- r. Favorable references, valid driver's license, current First Aid and CPR, and other background.

Information

For more information, see our website, www.greenleafforestry.com, or call Len Lankford at (719) 783-4250. You are invited to call and to arrange an introductory meeting to discuss this position in detail. Note that the best introduction will be performing an initial seasonal internship with Greenleaf.

Application

To start the application process, submit resume with references by postal mail or email to len@greenleafforestry.com. Include details of your education (including transcripts) and work experience, and a written response to the lists of (a.) areas of work, and (b.) desired qualifications, as described above.

Thanks for your interest,

Len Lankford

President and Forester (MF Yale '74 and BF SFA '69)