

April 19, 2017



The Department of Agricultural Economics at the University of Kentucky announces a Farm Management Specialist II position opening in the Kentucky Farm Business Management program.

The Kentucky Farm Business Management program (KFBM) provides education and service to farmers and the agricultural industry. Nine Farm Management Specialists work with over 400 member farms to track and report financial performance, measure profitability, improve management practices, manage taxes, set business and personal goals, and make sound management decisions. Farm managers, lenders and accountants are primary users of the farm analysis. KFBM also provides on-farm research and benchmark data for use in research, Extension programming, and teaching. This includes measuring actual farm trends in rents, labor, management decision-making, financial health, and profitability.

The program is recognized for success based on the expertise, experience, and performance of the Farm Management Specialists. They have built a reputation for accuracy and reliability among the farmers, bankers, accountants, and Faculty who have come to rely on them for data, analysis, and counsel.

Major job responsibilities of the include:

25%. Analyzes farm records and provides farm management counseling to cooperators, data to lenders and accountants as required, and aggregate data for the KFBM database & annual summaries.

40%. Collaborates with faculty and others to use state data to research, interpret, and report.

25%. Manages and maintains an office, employees and finances. Maintains an adequate number of cooperators. Develops leadership and communication with the association board.

10%. Develops and presents original work through Extension meetings, publications, and one-on-one education.

The position is located in Hopkinsville, KY. Application deadline is May 9, 2017. See announcement below for more details and how to apply. Contact Jerry Pierce, KFBM State Coordinator, for more information.

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Kentucky Farm Business
Management Program

UNIVERSITY OF KENTUCKY

TITLE OF POSITION: Farm Management Specialist II

POSITION RESPONSIBILITIES: This Area Specialist will be based at the Pennyroyal Farm Analysis Association of the Kentucky Farm Business Management Program (KFBM) in Hopkinsville, KY. The Specialist will serve approximately 50 farmer-cooperators for 90% of his/her professional time. Principal responsibility will be to provide farm financial record analysis and objective farm management counseling to farmer-cooperators. This includes developing financial analysis and income tax data. Under leadership of the KFBM State Coordinator and in collaboration with faculty, the Specialist will assist in state-wide analysis of farm production and financial data collected from farmer-cooperators for applied research, enterprise analysis, and other studies.

The Specialist will allocate 10% of professional time to collaborate with other faculty, county agricultural agents, and farm-related agencies to develop farm management educational programs for individuals outside of the Association. This could include financial management, tax strategies, farm planning, enterprise analysis, record-keeping, estate planning, and other topics. Programs may include meetings, articles, spreadsheet aids, and other methods. The Specialist will be expected to develop a brief written plan of general extension work. This will include input from County Agents, the Department's State Specialists, and cooperators.

Area Specialists in Farm Management are evaluated on 1) input from Association Board members and farmer-cooperators; 2) submission of usable farm analysis data; 3) the Association's membership and financial viability; 4) effectiveness of the farm management extension programming with county agents and other Specialists; 5) coordination of professional work with the KFBM State Coordinator and other Farm Management Specialists; and 6) collaboration with faculty and staff in the Agricultural Economics Department.

MINIMUM EDUCATIONAL REQUIREMENTS: A Master's Degree in Agricultural Economics or related field with a major interest in farm management is required. In addition, three years of paid experience related to farm business management, computer farm management applications, farm financial analysis, and/or farm operations is required. Ability to work effectively with farmers and Specialists in Agricultural Economics and other subject matter areas is essential. Approval of the applicant by the Pennyroyal Farm Analysis Group Board of Directors is required.

SALARY AND FRINGE BENEFITS: Salary open and competitive. University retirement, health, and life insurance program included. See <http://www.uky.edu/HR/benefits/> for more information.

The Department will provide an office, computer hardware, and continuing education opportunities. An automobile for travel is required. Approved travel is reimbursed.

POSITION AVAILABLE: Application deadline May 9, 2017, or until qualified candidate is found. Apply online at: <https://ukjobs.uky.edu/postings/143167>, being sure to include all paid work experience in the online application.

Attach 1) your resume, 2) a copy of your college transcripts, and 3) a cover letter detailing your interest and qualifications. Provide contact information for three professional references in the application.

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The University of Kentucky is an equal opportunity university. We encourage applications from women, minorities, and all interested and qualified people.