

**TIMOTHY L. WALSH**  
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## **WORK EXPERIENCE**

### ***University of Florida Advancement***

***March 2015 – Present***

- ***Assistant Vice President & Executive Director*** ***December 2015 - Present***
  - Manage the Department of Alumni Affairs, including a staff of 19 and an annual budget of \$4.8M.
  - Represent UF and UF Advancement and speak at a number of events on campus and throughout the country.
  - Work intimately with the UF Alumni Association (UFAA) Board of Directors and the officers of the UFAA. Serve as Secretary of the UFAA.
  - Established an endowment for the Florida Cicerones to help fund their operations in perpetuity.
  - Developed and launched The Gator Nation® app, which has over 16,000 users.
  - Transitioned art director for the Florida Gator magazine from a remote employee (Minnesota) to in-house staff.
  - Prepare the annual budget and approve all expenditures for the UFAA.
  - Added five new staff positions: Director of College & Unit Partnerships; Assistant Director of Membership Retention; Assistant Director of Student and Young Alumni Programming; Assistant Director of Gator Clubs® & Affiliate Groups; Administrative Assistant.
  
- ***Assistant Vice President*** ***March 2015 – November 2015***
  - Reported to the Executive Director of the Alumni Association, and supervised two Senior Directors. Served as the COO for the Department of Alumni Affairs.
  - Provided general oversight of the day-to-day operations of Alumni Affairs.
  - Reintroduced the alumni travel program, which had been eliminated a few years earlier.
  - Lead negotiations for a new affinity credit card for UF.
  - Traveled and spoke at Gator Gatherings throughout the country.
  - Began the Sustaining Life Membership program for the Alumni Association and established an endowment that topped \$100,000 in less than 2 years.
  - Established a scholarship endowment for the Florida Cicerones, the first-ever scholarship endowment through the UFAA.
  - Began annual bus trip to the Florida-Georgia football game.

## **UNIVERSITY OF FLORIDA COMMITTEES**

- Office of Development & Alumni Affairs Leadership Council ***2015***
  - V.P. for Advancement's Senior Advisory Council ***October 2015 - present***
  - Senior Development Team ***November 2015 - present***
  - Honorary Degrees & Distinguished Awards Committee ***2015 - present***
  - Provost's LGBTQ Advisory Council ***2015 - present***
  - UF Core Program Internal Advisory Board ***2016 - present***
- The University of Mississippi Department of Alumni Affairs*** ***July 1990 to February 2015***
- ***Executive Director*** ***September 2008 to February 2015***

- Managed the Department of Alumni Affairs and the Inn at Ole Miss. Supervised 75 employees.
  - Raised \$2M to renovate staff offices in the Triplett Alumni Center. This project tripled the working space for the staff and left some room to expand in the future.
  - Coordinated all alumni activities, both on and off campus, for The University of Mississippi, Mississippi's flagship and largest institution of higher learning.
  - Made all spending and personnel decisions for a total budget of \$6.5M.
  - Sat on Finance & Audit Committee, which made investment decisions for the \$7.9M assets of the Alumni Association and the Inn at Ole Miss.
  - Traveled extensively and spoke at alumni functions throughout the country, including 68 clubs, various picnics, and reunions.
  - Directed the travel program, which offered about 30 trips each year.
  - Publisher, Ole Miss Alumni Review magazine.
- *Interim Executive Director* *July 2008 to September 2008*
    - Managed the Department of Alumni Affairs and the Inn at Ole Miss. Supervised 60 employees.
    - Made all spending and personnel decisions.
    - Directed the \$21.5M Campaign for the Inn at Ole Miss. Designed building with architects, developed campaign materials, worked with volunteer steering committee members, and made hundreds of personal solicitations. Expanded Inn by adding 49 suites, new lobby, additional boardroom, café and 6,000 SF ballroom. Transformed the Inn into Oxford's largest and only full service hotel.
    - Spoke at alumni functions throughout the country.
- *Senior Associate Director of Alumni Affairs and Associate Dean for Development, School of Law* *July 2006 to June 2008*
    - Directed the \$21.5M Campaign for the Inn at Ole Miss.
    - Coordinated the \$50M Law School Campaign, which included building a new \$40M building and raising \$10M for scholarship endowments and faculty support.
    - Supervised the Director of Stewardship, the Assistant to the Dean for Development, and an Assistant in the Law School.
    - Supervised the Alumni Assistant and Staff Assistant in the Department of Alumni Affairs.
- *Senior Associate Director of Alumni Affairs* *September 2005 to June 2006*
    - Coordinated all alumni activities for the School of Law, including the annual alumni reunion, new student luncheon, annual alumni luncheon at the Mississippi Bar Convention, major donor dinner at the Mississippi Bar Convention, and published 2 issues of the *UM Lawyer* magazine each year.
    - Supervised the Alumni Assistant and an Assistant in the Department of Alumni Affairs.
    - Directed the \$21.5M Campaign for the Inn at Ole Miss.
- *Campaign Coordinator, the Campaign for the Inn at Ole Miss* *July 2004 to June 2009*
    - Directed all aspects of the \$21.5M Campaign to expand the Inn at Ole Miss.
    - Planned meetings with the five-member Management Committee and 22 member Steering Committee.

- Identified and solicited prospects at all levels: Leadership and Naming Opportunities, Major Gifts, and Family Gifts.
  - Worked with fund raising consultants, hotel consultants, architect, interior design firm and various university committees to keep project on schedule.
  - Developed campaign materials.
  - Delegated campaign assignments to other staff members as appropriate.
- *Associate Director for External Relations* *May 2000 to August 2005*
    - Directly supervised the Alumni Assistant and the Administrative Secretary.
    - Negotiated contracts, along with Executive Director, for affinity programs (MBNA credit card, Medjet Assistance, ESF Loan Consolidation, GradMed Health Insurance, long distance telephone).
    - Coordinated bowl game, SEC Basketball Tournament, and NCAA Basketball Tournament activities for fans: negotiated hotel and bus contracts, planned pre- and post-game functions and hospitality suites.
    - Coordinated fan travel to all off campus football games: negotiated hotel and bus contracts, organized hospitality suites, and negotiated contracts for charter trips.
    - Signed checks for the Alumni Association, Professional Chapters and Orders, and special interest groups.
    - Approved all expenditures for the Alumni Association.
    - Oversaw the overall performance of club program (approximately 50 clubs).
    - Coordinated Alumni Association travel program.
    - Attended all Executive Committee, Finance and Audit Committee, and Alumni Association Board of Directors meetings.
    - Worked with the Inter-Alumni Council, comprised of representatives from all eight public universities in Mississippi.
- *Executive Secretary, Pharmacy Alumni Chapter* *2005 to July 2006*
    - Served as alumni relations officer for the School of Pharmacy.
    - Organized seven class reunions annually.
    - Planned two alumni board meetings annually.
    - Planned alumni reception during Mississippi Pharmacists Convention.
    - Planned alumni board dinner during Mississippi Pharmacists Convention.
    - Planned alumni reception during the American Society of Health System Pharmacists Convention.
    - Co-hosted (with a pharmaceutical company) a barbeque cookout on the Saturday of a home football game once each season.
- *Executive Secretary, Law Alumni Chapter* *2004 to September 2008*
    - Served as alumni relations officer for the School of Law.
    - Organized eight class reunions annually.
    - Planned two alumni board meetings annually.
    - Planned alumni luncheon during the Mississippi Bar Convention.
    - Planned donor dinner during the Mississippi Bar Convention; hosted luncheon for entering law students each August.
    - Co-hosted (with the Mississippi Bar Association) a luncheon for graduating law students each April.
    - Sponsored reception for graduates and their families at Commencement each May.
- *Executive Secretary, Ventress Order* *1996 to 1997*
    - Coordinated the establishment of the Ventress Order (the first-time ever annual giving

- program for the College of Liberal Arts).
  - Established the Liberal Arts Alumni Chapter Board of Directors.
- *Executive Secretary, Law Alumni Chapter* *1991 to July 2004*
    - Served as alumni relations and advancement officer for the School of Law.
    - Coordinated all Law School fund-raising from the Annual Fund to major gift solicitations.
    - Established two new giving programs: class reunion giving and third-year law student giving programs.
    - Organized seven class reunions annually, semi-annual board meetings, and all Law Alumni activities.
    - Prepared and administered Law Alumni Chapter and Lamar Order budgets.
  - *Executive Secretary, Engineering Alumni Chapter* *1991 to 1998*
    - Served as alumni relations and advancement officer for the School of Engineering.
    - Coordinated all Engineering School fund-raising.
    - Planned the first department-specific alumni reunion.
    - Organized alumni boards and all engineering alumni activities.
    - Prepared and administered Engineering Alumni Chapter and Woods Order budgets.
    - Worked with the Engineering Advisory Board.
  - *Assistant Director* *July 1991 to April 2000*
  - *Alumni Assistant* *July 1990 to June 1991*
    - Coordinated over 50 club meetings throughout the country.
    - Traveled extensively and spoke at many University functions.
    - Arranged fan travel to off-campus athletic events.

### **UNIVERSITY OF MISSISSIPPI COMMITTEES**

- Executive Management Council (Chancellor's Cabinet) *2008 to 2015*
- Governor, Ole Miss Athletics Foundation *2008 to 2015*
- Elsie M. Hood Outstanding Faculty Member Selection Committee *2008 to 2015*
- Chair, University Homecoming Committee *2008 to 2013*
- Presidential Debate Steering Committee *2008*
- Committee on Recruitment, Admissions, Orientation, and Advising *2003*
- University Termination Appeal Committee *June 2003*
- Liaison, Alumni Scholarship Endowment Committee *1998 to 2009*
- Chair, Annual Fund Committee, charged with raising \$2.75M *1998 to 1999*
- Student Recruitment and Retention Committee *1995 to 1996*
- Coordinated the establishment of the Alumni Recruiting Team *1994 to 1996*

### **PROFESSIONAL MEMBERSHIPS**

- Association of American Law Schools, Section on Institutional Advancement *1991 to 2008*
  - Chair – Elect *2008*
  - Executive Committee *2006 to 2008*
  - Moderator, “Small Shops” *2005*

- Moderator, Opening Luncheon 2003
- American Bar Association Section of Legal Education & Admissions to the Bar, Committee on Law School Development 1992 to 2008
- Panelist, “Are You Ready for the Next Campaign?” 2003
- APSEC (Alumni Professionals of the Southeastern Conference) 1991 to present
  - Conference Moderator 2008
  - President 2009 to 2010
  - Treasurer 2010 - 2015
- Council of Alumni Association Executives 2008 to present
- Council for Advancement and Support of Education 1990 to present

## **HONORS AND ACHIEVEMENTS**

- The Honor Society of Phi Kappa Phi, President 1994 to 1995 and 2002 to 2003
  - President-Elect 1993 to 1994
  - Vice-President for Public Relations 1991 to 1993
- Ole Miss Greek System Outstanding Advisor 1992 to 1993
- Graduate School Achievement Award in Education, Honors Day 1991
- Student Alumni Council Vice President
- Fraternity President, Treasurer, Chaplain, House Manager and Scholar Pledge Award
- Phi Eta Sigma Freshman Scholastic Honorary
- Kappa Delta Pi Education Honor Society
- Omicron Delta Kappa Leadership Honorary
- Mortar Board
- Order of Omega (Officer)

## **BOARDS, ASSOCIATIONS, AND ACTIVITIES**

- Director, Catholic Foundation of the Diocese of Jackson, MS, Inc. July 2001 to 2015
- Founder, Ole Miss Tennis Booster Club 2001
- President, Tara Estates Homeowners Association 1999 to 2007
- Chapter Advisor, Mississippi Alpha of Phi Kappa Psi 1989 to 1997
- Director, Mississippi Alpha of Phi Kappa Psi House Corporation 1987 to 1989
- Knights of Columbus (Third Degree) 1988 to 2004
- Knight of the Equestrian Order of the Holy Sepulchre of Jerusalem 2011

## **EDUCATION**

### **The University of Mississippi**

*Master of Education, 1991*

*Bachelor of Public Administration, Cum Laude, 1983*

### **TIMOTHY L. WALSH**

## **REFERENCES**

Brad Crews

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