

DIP Diplomacy and International Commerce

DIP 700 DYNAMICS OF DIPLOMACY. (3)

This course explores the historical evolution of diplomacy, then focuses on post WWII diplomatic practice and especially the dynamics of diplomacy since the end of the Cold War. Emphasis will be placed on diplomacy's role in the international system, new tasks for diplomacy, and enhancing diplomatic skills in a new paradigm. Prereq: Permission of instructor.

DIP 710 GREAT BOOKS OF WORLD POLITICS. (3)

Overview of classic texts on war and statecraft. Prereq: Consent of instructor. (Same as PS 734.)

DIP 720 ECONOMIC STATECRAFT. (3)

This seminar course will explore how economic values and choices shape economic options, and the techniques used to pursue them in the diplomatic arena. Trade and fiscal techniques, financial policies, and sanctions will be explored in relationship to the interplay between economic and political/international relations theory, and the relevance of economic statecraft to achieving both economic and noneconomic goals.

DIP 730 CROSS-CULTURAL NEGOTIATION AND BARGAINING. (3)

A multidisciplinary graduate course using contemporary studies of negotiation and bargaining from the individual to the international level. Uses both public (Diplomatic) and private (Commercial) examples, including case studies and practice negotiations. Group and national differences are explored as well as the content and environment of negotiations. Prereq: Any one graduate course plus consent of instructor.

DIP 740 GLOBALIZATION.(3)

This course examines the phenomenon of globalization by applying core theories of the international political economy. Subjects to be covered include economic and political definitions of globalization, the technological, economic, and political causes of globalization, and the effects of globalization on national politics and wealth. By the end of the course, students should be able to apply the basic international political economy analysis to both trade and financial issues, giving them the necessary skills to prepare convincing policy analyses, political advocacy programs, and business plans. Lecture/Discussion hours per week. Prereq: Graduate status, a modest undergraduate or graduate background in Foreign Affairs or permission of the instructor.

DIP 748 MASTER'S THESIS RESEARCH. (0)

Half-time to full-time work on thesis. May be repeated to a maximum of six semesters. Prereq: All course work toward the degree must be completed.

DIP 750 DEFENSE STATECRAFT. (3)

Students will gain familiarity with the key military policy issues that confront government officials, and they will learn to evaluate the claims of journalists and advocacy organizations that confront informed American opinion on a day-to-day basis. Prereq: Graduate status.

DIP 768 RESIDENCE CREDIT

FOR THE MASTER'S DEGREE. (1-6)
May be repeated to a maximum of 12 hours.

DIP 777 RESEARCH PROBLEMS IN
INTERNATIONAL RELATIONS. (3)

This seminar focuses on research strategies that can be utilized in dealing with problems in international relations. May be repeated once with consent of instructor. Prereq: PS 674 or consent of instructor.

DIP 780 INTERNATIONAL SCIENCE
AND TECHNOLOGY POLICY. (3)

A multidisciplinary graduate course that investigates policy questions and the policy process surrounding developments in international sciences and technology. This course will focus on the intersection of scientific research, technological applications and change, and business and governmental activities in these areas that impact upon international relations. Prereq: Consent of instructor.

DIP 795 SPECIAL PROBLEMS IN DIPLOMACY
AND INTERNATIONAL COMMERCE. (3)

Specially designed independent study course taken under the supervision of various instructors. May be repeated to a maximum of six credits. Prereq: Permission of instructor.