

The Top 25 Most Cited Articles in *Personality and Social Psychology Review*

By Angela Nierman

Dialogue recently featured an article listing highly-cited articles from *Personality and Social Psychology Review*. This listing was based on Thomson Scientific's *Web of Science* (WoS) which misses some citations, and does not cover all of *PSPR*'s publication history. The difference between this count and other counts made available to the Editors prompted an updated, more complete accounting. For these tables, the number of citations for all *PSPR* articles was obtained from two citation index databases, *Web of Science* and *Google Scholar*. Due to missing data in *WoS* for articles published before 2000, some citation counts for *WoS* were estimated by regressing *WoS* citations on *Google Scholar* citations. The top 25 most cited *PSPR* articles according to *Google Scholar* are listed with their corresponding *WoS* ranks and the total citations the article received in each database. A second ranking lists the top 25 most cited articles controlling for number of years since publication. Using only the numbers from *Google Scholar*, the total number of citations was divided by the number of years since publication. ■

Google Rank	Web of Science Rank	Authors and Article Titles	Total Citations (Google Scholar)	Total Citations (Web of Science)
1	4	McKenna & Bargh (2000) . Plan 9 From Cyberspace: The Implications of the Internet for Personality and Social Psychology	280	144
2	2	Cacioppo, Gardner, & Berntson (1997) . Beyond Bipolar Conceptualizations and Measures: The Case of Attitudes and Evaluative Space.	249	155§
3	1	Smith & DeCoster (2000) . Dual-Process Models in Social and Cognitive Psychology: Conceptual Integration and Links to Underlying Memory Systems	244	164
4	3	Strack & Deutsch (2004) . Reflective and Impulsive Determinants of Social Behavior	215	152
✓ 5	7	Bandura (1999) . Moral Disengagement in the Perpetration of Inhumanities	182	114§
6	6	Blair (2002) . The Malleability of Automatic Stereotypes and Prejudice	172	131
7	5	Rozin & Royzman (2001) . Negativity Bias, Negativity Dominance, and Contagion	170	137
8	8	Sellers, Smith, Shelton, Rowley, & Chavous (1998) . Multidimensional Model of Racial Identity: A Reconceptualization of African American Racial Identity	164	102§
9	10	Hogg (2001) . A Social Identity Theory of Leadership	148	92
10	9	Ajzen (2002) . Residual Effects of Past on Later Behavior: Habituation and Reasoned Action Perspectives	144	100
11	11	Rubin & Hewstone (1998) . Social Identity Theory's Self-Esteem Hypothesis: A Review and Some Suggestions for Clarification	142	89§
12	18	Niedenthal, Barsalous, Winkielman, Krauth-Gruber, & Ric (2005) . Embodiment in Attitudes, Social Perception, and Emotion	133	70
—	19	Tesser (2000) . On the Confluence of Self-Esteem Maintenance Mechanisms	88	69
13	22	Baumeister, Catanese, & Vohs (2001) . Is There a Gender Difference in Strength of Sex Drive? Theoretical Views, Conceptual Distinctions, and a Review of Relevant Evidence	132	65
—	23	Fraley (2002) . Attachment Stability From Infancy to Adulthood: Meta-Analysis and Dynamic Modeling of Developmental Mechanisms	77	63
14	27	Helweg-Larsen, & Shepperd (2001) . Do Moderators of the Optimistic Bias Affect Personal or Target Risk Estimates? A Review of the Literature	129	59
15	13	Caporael (1997) . The Evolution of Truly Social Cognition: The Core Configurations Model	124	78§