<table>
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<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
<th>Description</th>
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<tr>
<td>HSM 241</td>
<td>HEALTH AND MEDICAL CARE DELIVERY SYSTEMS.</td>
<td>(3)</td>
<td>Review of the wellness-illness spectrum and the societal response in terms of health services. Topics to be covered include the nature and functions of health services agencies and professionals, and the impact of social, political, economic, regulatory, and technological forces. Also includes a discussion of major health problems and related health care programs. (Same as CLM/HHS 241.)</td>
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<tr>
<td>HSM 260</td>
<td>INTRODUCTION TO HEALTH ADMINISTRATION.</td>
<td>(1)</td>
<td>Introduction to administrative roles, functions, settings and requirements through interviews with practicing administrators, site visits, discussion, and case studies.</td>
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<td>HSM 351</td>
<td>HEALTH SERVICES ADMINISTRATION.</td>
<td>(3)</td>
<td>Theories and practices of administration in health care institutions with special emphases on organizational behavior and analyses of various administrative processes and techniques. Prereq: Professional program status in CLM or HHS or consent of instructor. (Same as CLM/HHS 351.)</td>
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<td>HSM 353</td>
<td>HEALTH ADMINISTRATION, PLANNING AND MANAGEMENT TECHNIQUES.</td>
<td>(3)</td>
<td>Review of quantitative and nonquantitative techniques used in health care settings for planning, implementation and control. Emphasis will be placed on health service area delineation, patient origin studies, research methods, management information systems such as PAS, HAS, I.C.D.A., and quality assessment systems. Prereq: Professional program status (which includes an earned Associate Degree in a health care discipline and one year of post-degree work in a health care setting) or consent of instructor.</td>
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<td>HSM 354</td>
<td>HEALTH LAW.</td>
<td>(3)</td>
<td>Introduction to concepts of administrative and tort law applicable to health care settings. Topics to be considered include governance, patient rights, informed consent, medical/moral problems, malpractice, tax laws, contracts, labor law, regulation and institutional liability. Prereq: Professional program status (which includes an earned Associate Degree in a health care discipline and one year of post-degree work in a health care setting) or consent of instructor. (Same as CLM/HHS 354.)</td>
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<td>HSM 355</td>
<td>FINANCIAL MANAGEMENT OF HEALTH CARE INSTITUTIONS.</td>
<td>(3)</td>
<td>A review of financial management practices in health care institutions. Course will analyze regulatory and third party reimbursement for financial management, financial management practices, impact of financing mechanisms and practices on health services decision making. Prereq: Professional program status (which includes an earned Associate Degree in a health care discipline and one year of post-degree work in a health care setting) or consent of instructor. (Same as CLM/HHS 355.)</td>
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<td>HSM 355</td>
<td>COMMUNITY AND INSTITUTIONAL PLANNING FOR HEALTH SERVICES DELIVERY.</td>
<td>(3)</td>
<td>Theoretical foundations for health planning. History of health planning and regulation. Specific attention will be given to integration of institutional planning with community health planning. Prereq: Professional program status (which includes an earned Associate Degree in a health care discipline and one year of post-degree work in a health care setting) or consent of instructor. (Same as CLM 452.)</td>
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<td>HSM 450</td>
<td>ORGANIZATION OF THE LONG-TERM CARE SECTOR.</td>
<td>(3)</td>
<td>This course examines the structure and function of the long-term care sector with emphasis on nursing homes and the role of noninstitutional alternatives. Analysis focuses on the impact of changes in reimbursement and regulatory policy, interorganizational relations, newly emerging treatment modalities, and the influence of the external organizational, economic, and political environment. Prereq: A course in health care delivery systems or permission of instructor. (Same as CLM 510.)</td>
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HSM 511 INDEPENDENT STUDY IN HEALTH SERVICES ADMINISTRATION. (1-3)
Directed independent library and/or community health study. May be repeated to a maximum of six hours. Prereq: Major in health administration and/or consent of department chairperson.

HSM 601 OVERVIEW OF U.S. HEALTHCARE. (3)
An introduction to the health care delivery system in the United States, including its composition, functioning, the interrelationships of organizations and professional groups within the system in various settings, health care terminology, and major problems and issues in the delivery of health services. Prereq: MHA/MPA program status.

HSM 602 ORGANIZATIONAL CHANGE AND STRATEGIC PLANNING. (3)
This course is designed to focus on the future needs of the health care organization as contrasted to day-to-day operational management. Strategies for the design and implementation of organizational change including techniques of quality and process improvement will be addressed. The strategic planning components of needs assessment, demands analysis, generation of alternative, priority setting and evaluation form the basis of the course. Several health care trends such as restructuring, innovation in health care delivery and financing, and performance measurements will be illustrated through case analysis in a variety of provider settings. Prereq: HA 601 and HA 621.

HSM 603 LEGAL ASPECTS OF HEALTH ADMINISTRATION. (2)
The course will familiarize students with the application of law to management issues in health care organizations. Skills including terminology, legal reasoning, the tools of law, and topics specific to the health care setting are addressed. Prereq: MHA program status and HA 601.

HSM 622 MENTAL HEALTH ADMINISTRATION. (3)
This course focuses upon the administration of local mental health agencies, facilities and coordination of deinstitutionalization programs, e.g., group houses, halfway houses. The course will focus upon system coordination, finance and communication. Prereq: MHA/MPA program status.

HSM 624 INFORMATION SYSTEMS IN HEALTH CARE. (3)
This course will focus on the life cycle approach to information systems development. Phases of this approach include systems analysis, design, implementation, maintenance and evaluation. This approach has a technological, financial, and human factors component. The decision making and planning role of administration as well as the need on how to maximize the utilization of current systems is stressed. Topics include the information needs of the strategic planning process, administrative function and clinical care. The course will involve site visits. Prereq: HA 602 and 642.

HSM 637 HEALTH FINANCE. (3)
This course applies general principles of finance to the financial management of health care institutions. The major financial incentives which dictate how health care is delivered are studied and proposals to change these incentives are explored. Prereq: MHA/MPA program status and HA 601, HA 621, PA 623, HA 635.

HSM 660 DECISION MAKING IN HEALTH CARE ORGANIZATIONS. (3)
This course is designed to build on the concepts and techniques introduced in the MHA curriculum and integrate them with a decision making focus in a variety of health care problems and settings. Case analysis will be used extensively to develop an opportunity for the student to learn to apply the appropriate skills to an unstructured environment. Prereq: MHA program status and must be taken in last semester of MHA program studies.

HSM 775 SPECIAL TOPICS IN HEALTH ADMINISTRATION. (1-3)
An analysis of selected issues with special significance for health administration. Prereq: MPA/MHA program status.

HSM 785 INDEPENDENT STUDY IN HEALTH ADMINISTRATION. (1-3)
Supervised individual research on a topic related to health administration selected by the student. May be repeated to a maximum of six credits. Prereq: Consent of instructor.
HSM 842 SEMINAR IN HEALTH ADMINISTRATION: PRE-PRACTICUM.  
Preparatory seminar for the field practicum in health administration. Will cover such topics as self assessment, interviewing skills, forms of organizational behavior, consultation skills, time management, and documentation. Prereq: CH 351, 355; Majors only with permission of department.

HSM 843 HEALTH ADMINISTRATION PRACTICUM.  
Application of theoretical concepts in practice settings selected by faculty under the supervision of a preceptor and on-campus faculty. Includes in-depth study of an applied problem in health administration. Must be repeated to a maximum of 12 credits. Laboratory: one 40-hour week equals one credit hour. Prereq: Majors only- with permission of department.

HSM 844 SEMINAR IN HEALTH ADMINISTRATION: POST-PRACTICUM.  
Review of practicum experiences and an integration of theoretical concepts of health administration with the practice environment. Prereq: CH 843-majors only-with permission of department.