UNIVERSITY OF KENTUCKY BOARD OF TRUSTEES

Brandon McCray, Associate Vice President for Philanthropy



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Agenda

- UK Alumni Association successes
- Production
- Scorecard update 2024 and 2025



Accomplishments from 2024

- Alumni Commons
- Collaborations
- Online engagement



Production trends

Fundraising Totals by Fiscal Year





Production trends

Total Donors by Fiscal Year





Balanced scorecard

Four Pillars of Focus





Balanced scorecard

Accomplishments from 2024

- Core values and culture
- Building a donor relations and stewardship program
- EverTrue/DXO model
- Fund creation timeline



Balanced scorecard

Focus for 2025

- Talent management
- Portfolio management
- ThankView
- Integrating gift receiving into our CRM







QUESTIONS



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