UNIVERSITY OF KENTUCKY BOARD OF TRUSTEES

Rob Edwards, Vice President, Chief Strategy and Growth Officer

Timothy Slocum, Senior Vice President, Chief Operations Officer





STRATEGY 2030



STRATEGY 2030

Evolve Our Strategy While Leveraging Prior Success

2004 2010 2020 2025 Strategy 2030











We must continue to build on the success of previous strategies to drive our impact on Kentucky.



Strategy and Process

Leverage Our Strengths

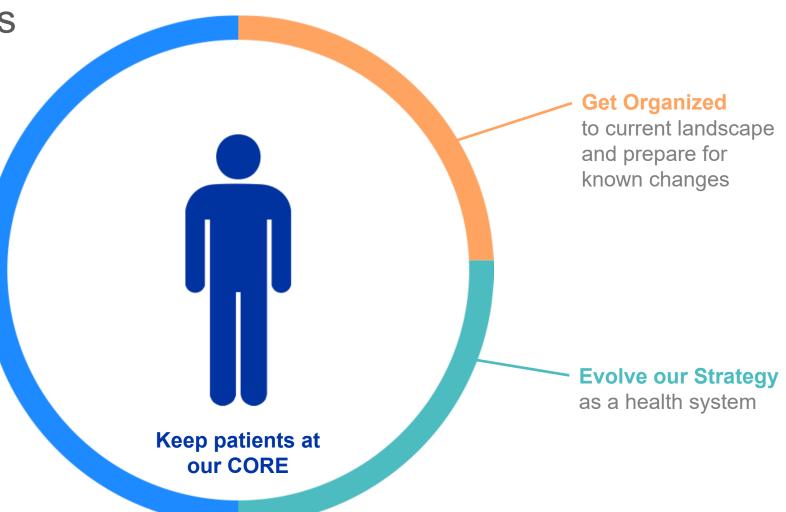
University Campus

Distinction

Community and Partners

Technology

Brand



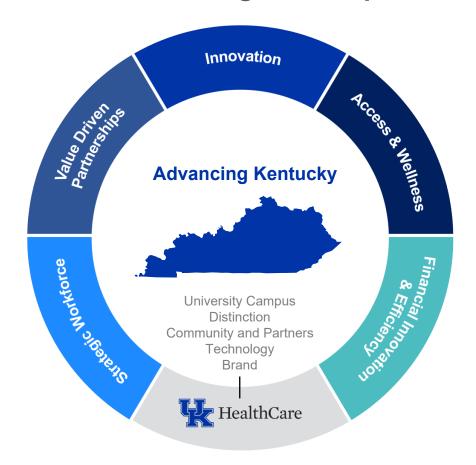


STRATEGY 2030

Strategy 2030 Vision Draft

We must continue to expand upon the existing strategy refresh and define and develop new strategies to continue advancing Kentucky.

Potential Strategies to Explore



Draft Timeline and Process (adaptable):

April 2025 Board

Strategy 2030 Vision: Intro and process report-out



May-June

Current State Assessment,
Opportunity Identification, Alignment
across System



July-August

Define strategies and priorities (12-18 month, 24-36 month)



September Board

Report-out and endorsement



Integrated Planning with a Strong Foundation







Advanced Analytics

Operational Benchmarks

Top Performing Standards

Maximizing Efficiencies



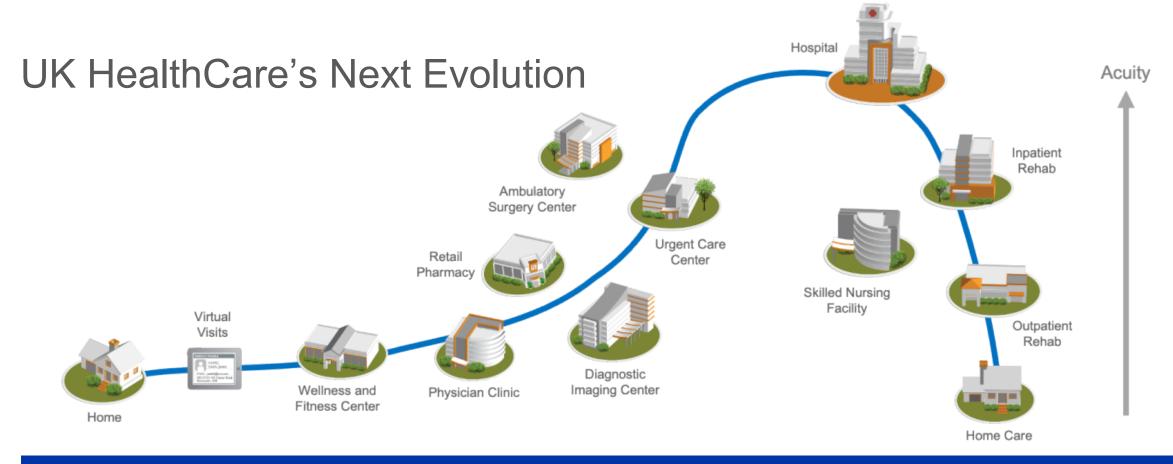
Top Performing Health Systems: Key Traits



https://intel.sg2.com/resource-types/Sg2-Minute-Takes/2024/Q4/5-Traits-of-Top-Health-Systems/

Operational focus Benchmarks High Standards Service Line Performance **Progressive** Revenue payer Quality partnerships Collaboration Focus on **Diversification** growth Alternative revenue Outpatient access streams Capacity Creation Partnerships Service Lines





How We Advance Kentucky

- 1. Setting top performance as our standard
- 2. Maximizing existing assets and efficiencies
- 3. Implementing new access points
- 4. Offering any service needed on our academic medical center campus, with expanded access in the market, and by collaborating with partners



QUESTIONS



UNIVERSITY OF KENTUCKY BOARD OF TRUSTEES

Craig Collins, Senior Vice President, Chief Financial Officer

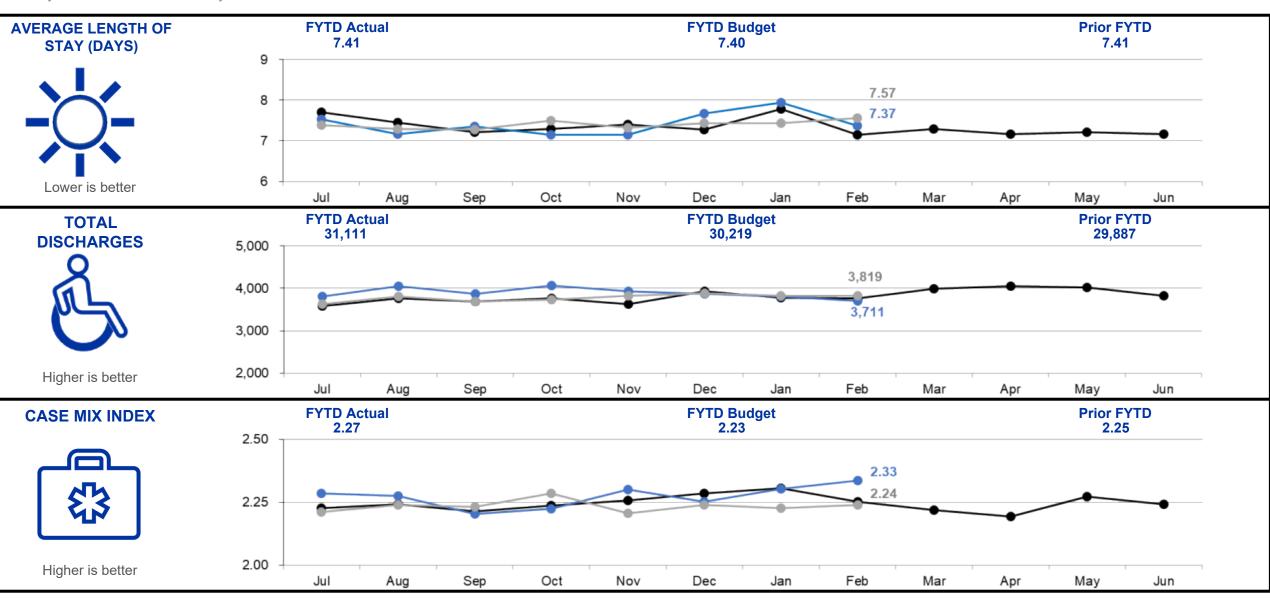
Timothy Slocum, Senior Vice President, Chief Operations Officer







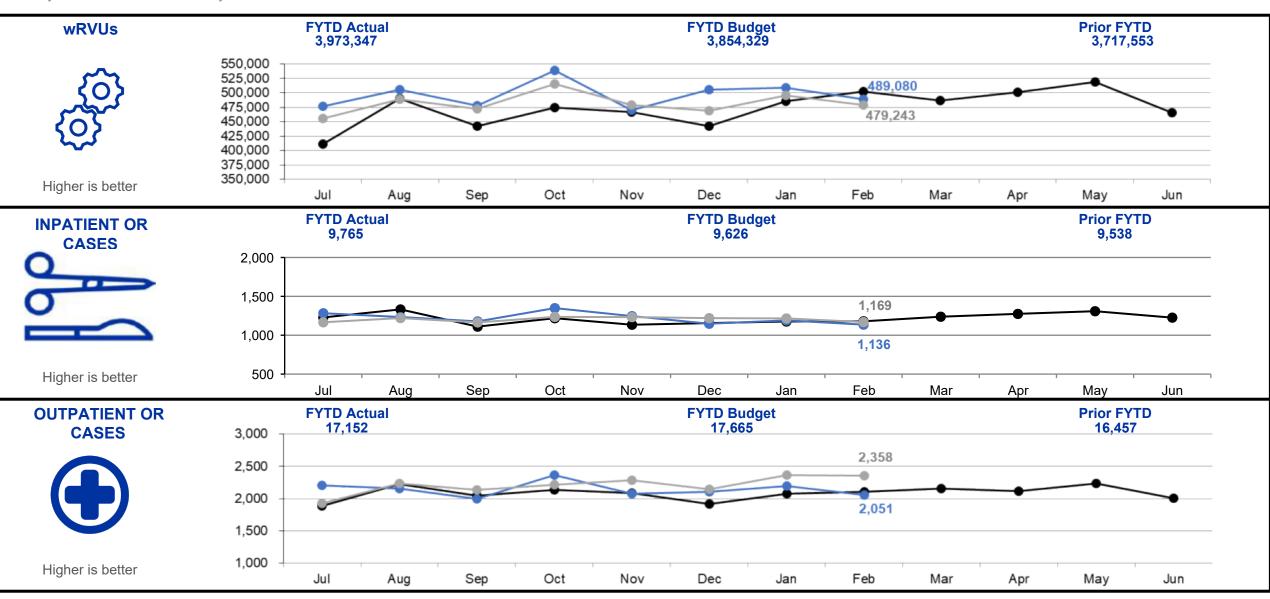
Key Statistics: FYTD25 February



FY2024 → FY2025 —FY2025 Budget



Key Statistics: FYTD25 February

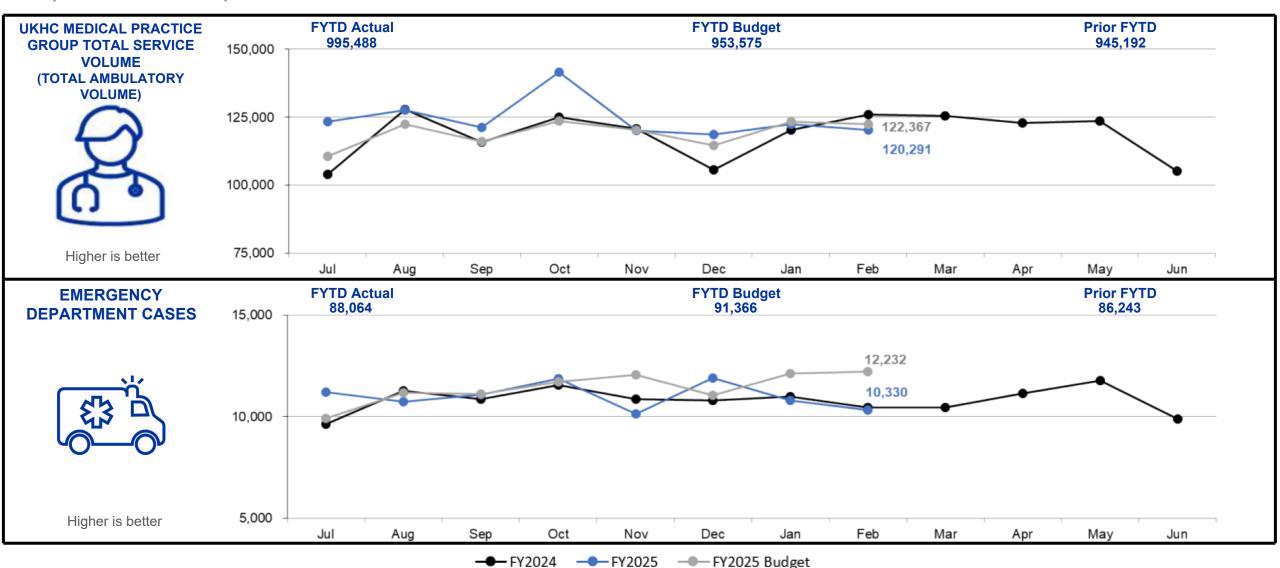


── FY2025 Budget

→ FY2024 **→** FY2025



Key Statistics: FYTD25 February





Consolidated statement year-to-date — February 2025

UK HealthCare, Royal Blue Health and Claire Blue Health (values in thousands)

	UK HealthCare			Royal Blue Health			Claire Blue Health			Total HealthCare		
	Actual	Budget Variance	Prior Year	Actual	Budget Variance	Prior Year	Actual	Budget Variance	Prior Year	Actual	Budget Variance	Prior Year
Net Patient Revenue	2,441,022	(20,784)	2,359,198	642,791	16,406	653,116	165,186	(6,566)	154,411	3,248,999	(10,944)	3,166,725
Other Operating Revenue	107,992	16,324	74,905	58,326	(4,293)	55,516	22,094	5,925	15,813	188,411	17,956	146,233
Total Operating Revenue	2,549,014	(4,459)	2,434,103	701,117	12,113	708,632	187,280	(641)	170,223	3,437,411	7,012	3,312,958
Total Operating Expenses	2,407,156	(1,976)	2,185,448	671,807	9,388	624,088	184,322	4,357	166,751	3,263,285	11,768	2,976,287
Excess of Revenue Over Expenses From Operations	141,857	(2,483)	248,655	29,310	2,725	84,544	2,958	(4,998)	3,473	174,126	(4,756)	336,672
Operating Margin	5.57%		10.22%	4.18%		11.93%	1.58%		2.04%	5.07%		10.16%
Non-Operating Revenue (Expense)												
Investment income (loss)/other	75,549	11,567	77,775	26,051	15,884	24,027	993	993	4,458	102,593	28,444	106,260
Enabling Transfers	(61,505)	(3,477)	(17,026)							(61,505)	(3,477)	(17,026)
Net Income	155,902	5,607	309,404	55,361	18,609	108,570	3,951	(4,005)	7,931	215,213	20,210	425,905
Net Margin	6.1%		12.7%	7.9%		15.3%	2.1%		4.7%	6.3%		12.9%

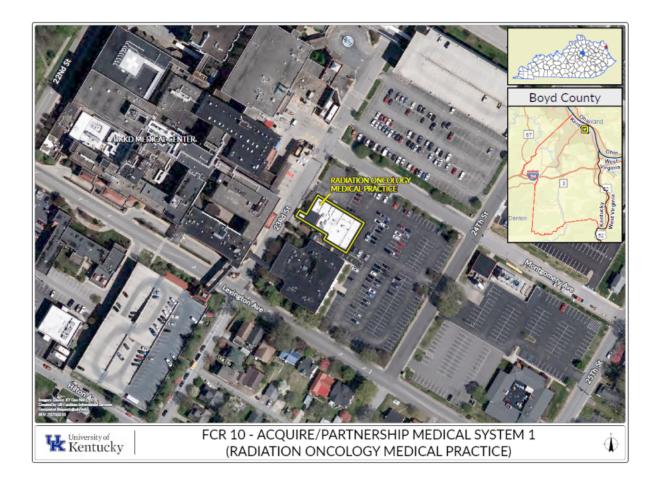


FINANCE COMMITTEE RECOMMENDATIONS (FCR)



FINANCE COMMITTEE RECOMMENDATIONS (FCR)

FCR 10 Acquire/Partnership Medical System 1 (Radiation Oncology Medical Practice)



FCR 10

Office of the President April 25, 2025

Members, Board of Trustees:

ACQUIRE/PARTNERSHIP MEDICAL SYSTEM 1 (RADIATION ONCOLOGY MEDICAL PRACTICE)

Recommendation: that the Board of Trustees authorize the CEO of UK King's Daughters to enter into a purchase agreement to acquire a radiation oncology medical practice located at 706 23rd Street, Ashland, Boyd County, Kentucky.

<u>Background</u>: Pursuant to Administrative Regulation 8:2, any capital project with an estimated scope of \$1,000,000 or more must be approved by the Board prior to initiation.

This radiation oncology medical practice is located directly across from the main UK King's Daughters (UKKD) Medical Center. UKKD will acquire the radiation oncology medical practice, and its land, building and equipment located at 706 23rd Street, Ashland, Boyd County, Kentucky. The 8,224 square foot building was constructed in 1986 and contains two lead lined vaults for radiation therapy. The practice has served the patients of UKKD and the tri-state community for decades. The primary physician within the practice is nearing retirement and will remain on staff to assist with the transition to UKKD. It is in the best interest of the community and the University to own these assets to ensure continued service and care for the patients and their families.

Total consideration is not to exceed \$13,700,000.00 plus the costs for customary due diligence, appraisals, land surveys, closing fees and other capitalized costs of acquisition. The acquisition has been authorized by the 2024 Kentucky General Assembly and will be funded with agency funds.

Kentucky Revised Statute §164A.575 states that upon the approval of the secretary of the Finance and Administration Cabinet, the governing board may purchase or otherwise acquire all real property determined to be needed for the institution's use. Pending Board and Cabinet approval, the University will finalize negotiations and enter into all agreements necessary to complete acquisition.



FINANCE COMMITTEE RECOMMENDATIONS (FCR)

FCR 11 Improve UK Good Samaritan Hospital Facilities (Cafeteria Renovation) Capital Project



Office of the President April 25, 2025

Members, Board of Trustees:

IMPROVE UK GOOD SAMARITAN HOSPITAL FACILITIES (CAFETERIA RENOVATION) CAPITAL PROJECT

<u>Recommendation</u>: that the Board of Trustees approve the initiation of the Improve UK Good Samaritan Hospital Facilities (Cafeteria Renovation) capital project

<u>Background</u>: Pursuant to Administrative Regulation 8:2, any capital project with an estimated scope of \$1,000,000 or more must be approved by the Board prior to initiation.

This project will improve and renovate the cafeteria on the first floor of UK Good Samaritan Hospital. This project will replace old equipment which has exceeded its useful life and no longer meets the needs of the patients, patients' families and staff. In addition to the installation of new equipment, the project includes necessary infrastructure and system upgrades.

This \$1,500,000 project, authorized by the 2024 Kentucky General Assembly, is well within the total legislative authorization of \$30,000,000 and will be funded with agency funds.



FCR 11 - IMPROVE UK GOOD SAMARITAN HOSPITAL FACILITIES (CAFETERIA RENOVATION) CAPITAL PROJECT



QUESTIONS

