

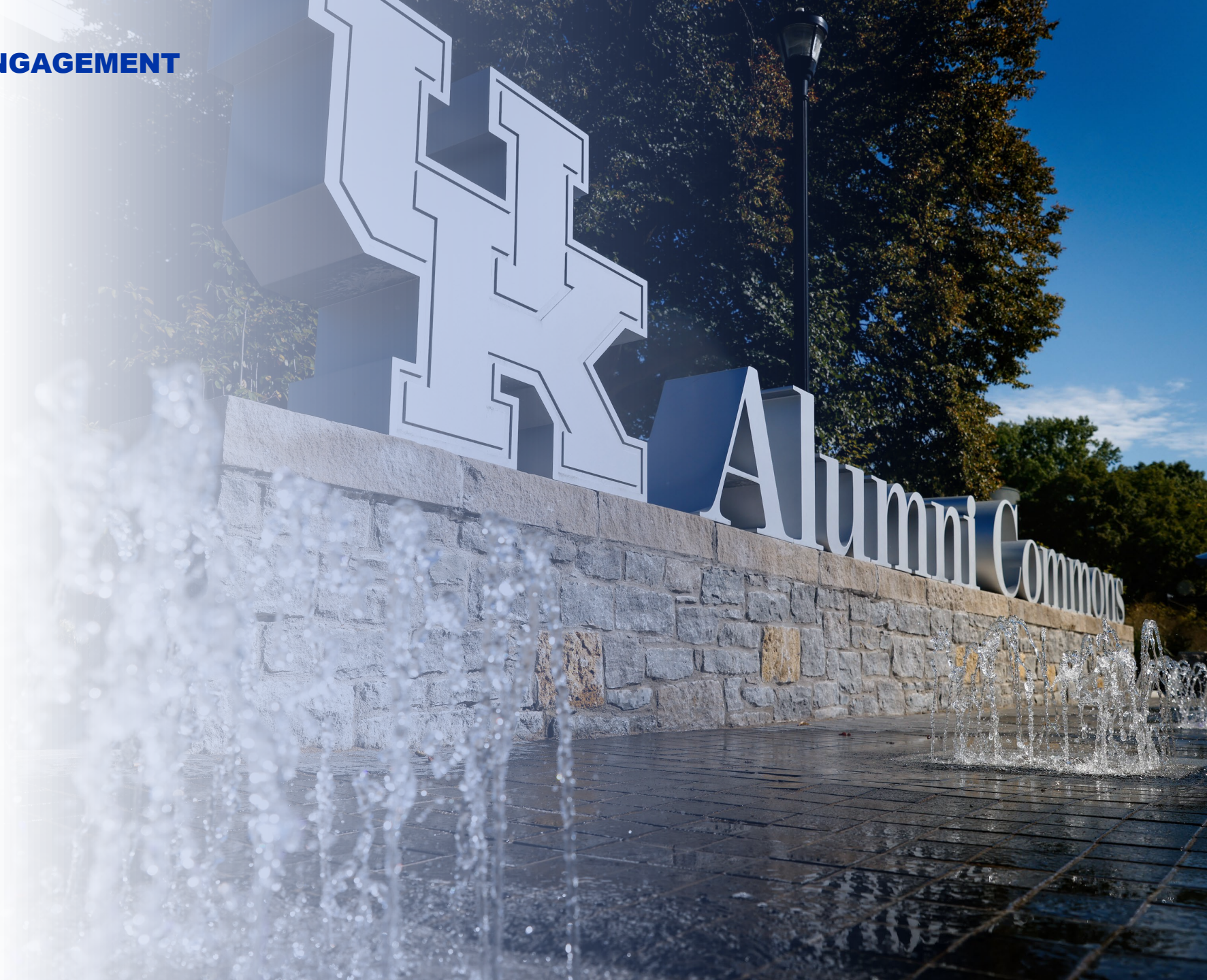
UNIVERSITY OF KENTUCKY BOARD OF TRUSTEES

Jake Lemon, Vice President for Philanthropy and Alumni Engagement



Agenda

- FCR Summary
- Scorecard Update
- Production Update
- Peer Comparision



Altria Client Services FBO M-G CAFE

Amount of grant outstanding: \$2,000,000

Terms: Three equal installments of \$666,666.67
beginning 12/31/2026 ending 12/31/2028

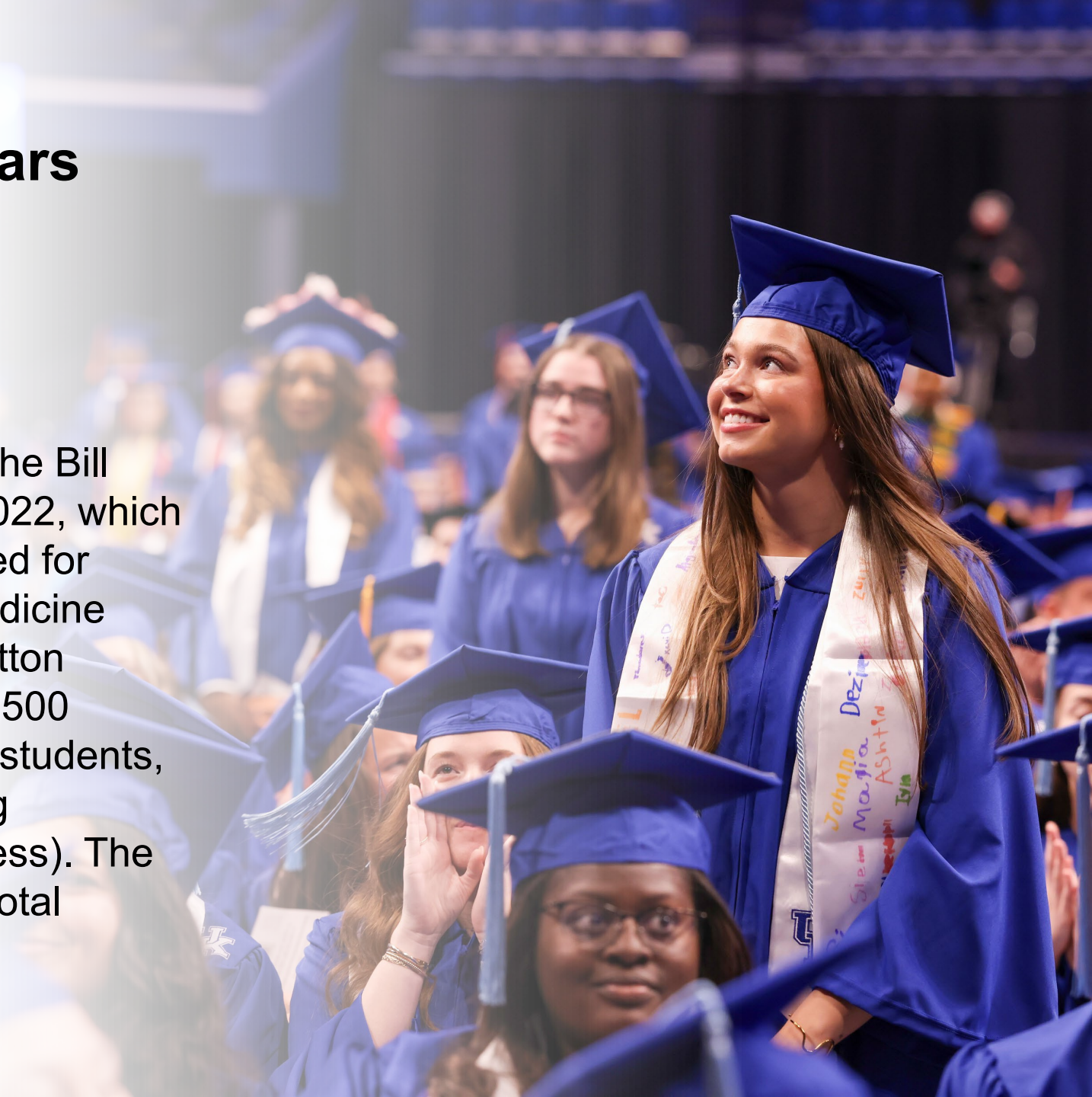
Purpose: Establish and support “Endowed Chair in
Tobacco Growers Sustainability”

Bill Gatton Foundation Scholars

Amount received: \$5,000,000

Terms: Already received

Purpose: For student scholarships through the Bill Gatton Scholarship Program, launched in 2022, which provides scholarships based on merit or need for undergraduate, graduate and College of Medicine students from Kentucky. To date, the Bill Gatton Scholarship Program has awarded nearly 3,500 scholarships to undergraduate and medical students, the majority through UK LEADS (Leveraging Economic Affordability for Developing Success). The Foundation's contributions to the fund now total \$25,100,000.



James F. Hardymon FBO UK Invests

Amount received: \$1,000,000

Terms: Already received

Purpose: UK Invests is a first-of-its-kind initiative designed to help students and employees build a foundation of financial literacy, allowing them to achieve greater financial security and well-being. Through this initiative, UK students and employees will have the opportunity to deepen their understanding of financial wellness, practice financial investment and receive monetary rewards for institution-identified healthy behaviors. Mr. Hardymon has given \$2,000,000 in support of UK Invests since 2024.



USA Equestrian Trust, Inc. FBO M-G CAFE

Amount of grant outstanding: \$1,000,000

Terms: Two equal installments of \$500,000 beginning on or before December 31, 2026, ending on or before December 31, 2027.

Purpose: To establish and support a non-endowed support fund named the “MGCAFE Pathfinder: Equine Pre-Veterinary Support Fund” in support of activities, initiatives, outreach and teaching efforts associated with pre-veterinary enrollment and educational success for high school, undergraduate and graduate students pursuing equine veterinary careers.



PHILANTHROPY AND ALUMNI ENGAGEMENT

FCRs

Amending the “Dr. Claire Louise Caudill Endowed Chair in Family Medicine” gift agreement – College of Medicine

Amount of gift previously received: \$1,483,980.07

Terms: Monies received when fund was initially established

Purpose: Consistent with the terms of the First Amended and Restated Agreement, beginning in 2023, the University administratively renamed the Fund the “Dr. Claire Louise Caudill Chair in Family Medicine” and elevated it to a chair.

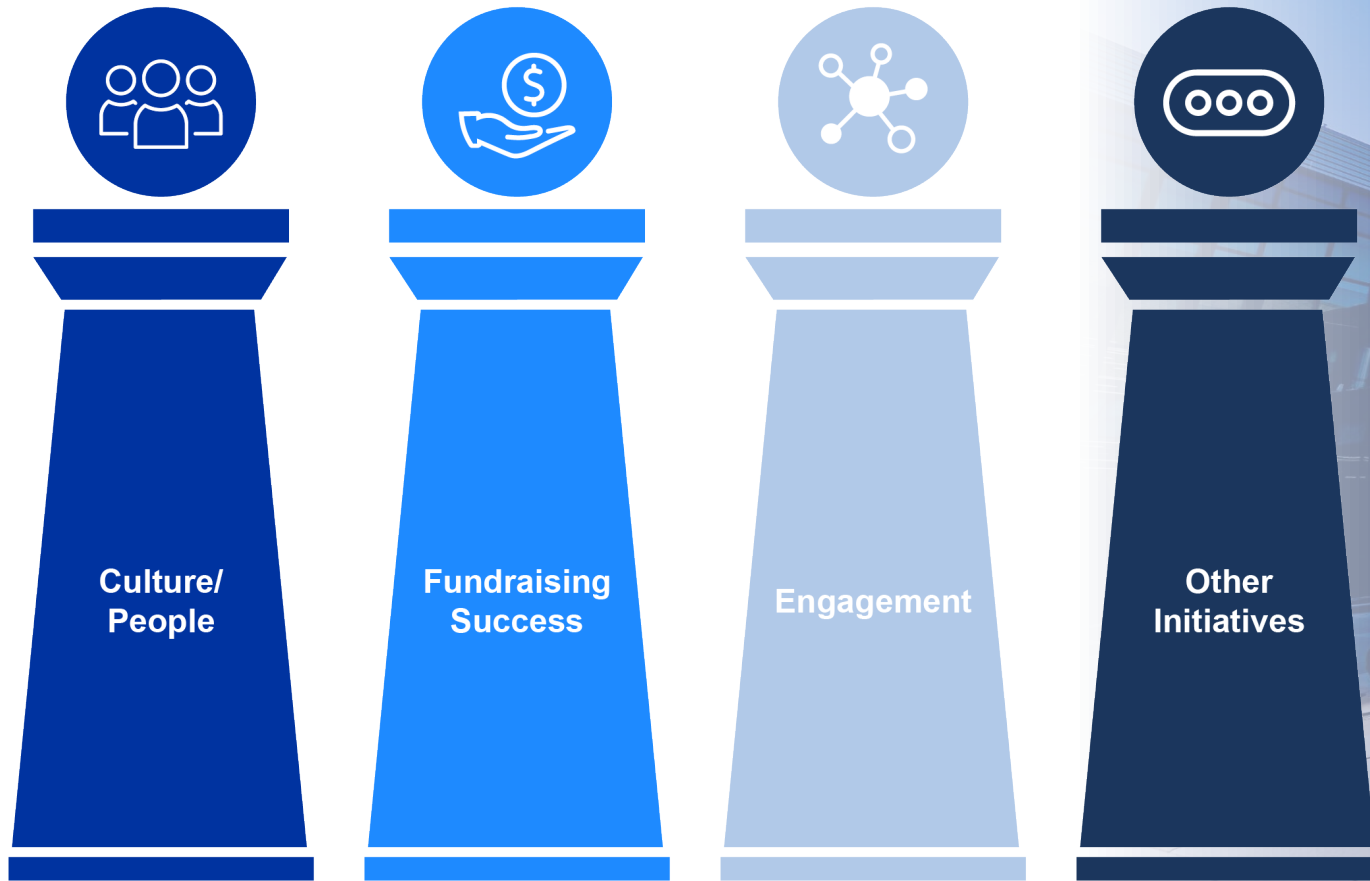
Recommendation to the BOT: The Board of Trustees approves an amendment to revise the selection criteria, affirm the elevation and change the name of the “Dr. Claire Louise Caudill Endowed Chair in Family Medicine” endowment in the College of Medicine, and acknowledges its responsibility for UK’s participation in and implementation of the Commonwealth of Kentucky Research Challenge Trust Fund (RCTF) program. This amendment will be reported to the Council on Post-Secondary Education, which provides guidelines and oversight of all RCTF endowment funds participating in the endowment match program.



BALANCED SCORECARD

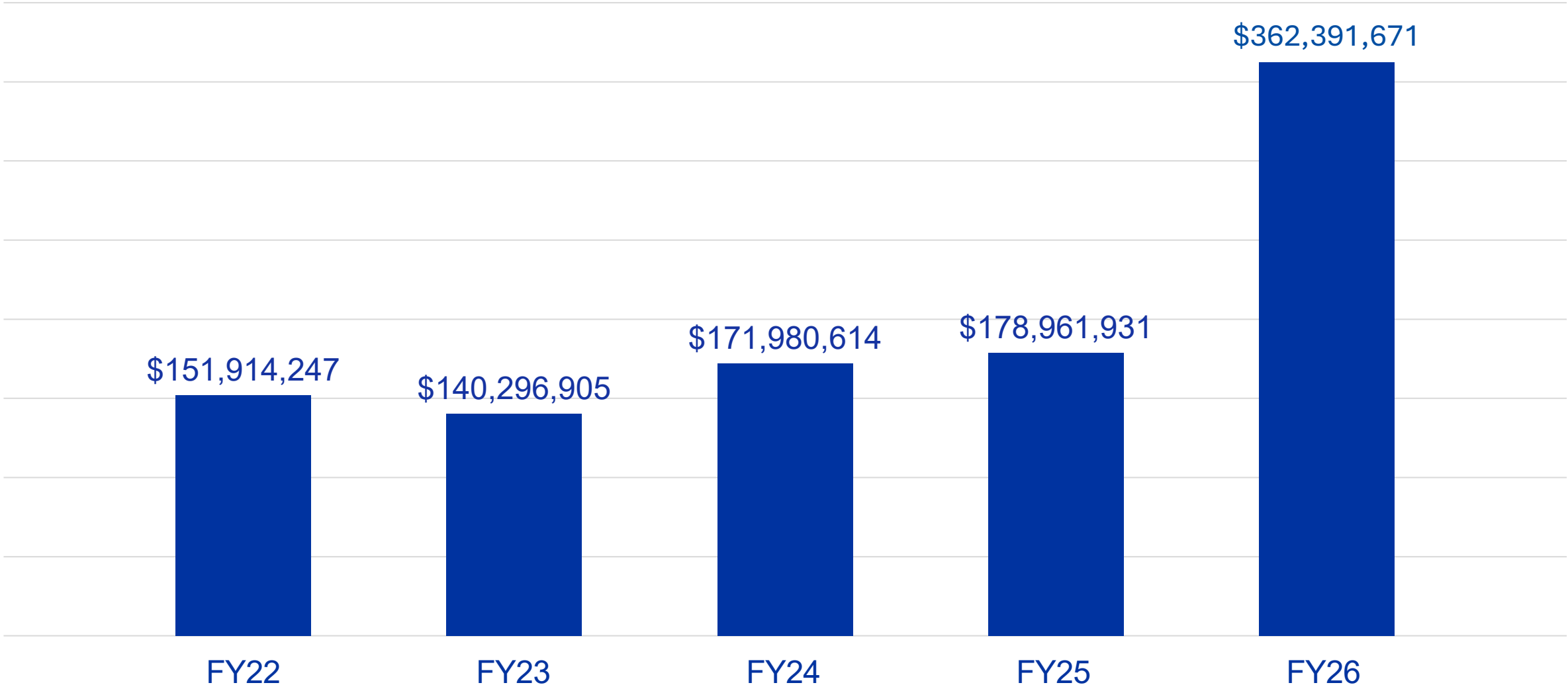
BALANCED SCORECARD

Four Pillars of Focus



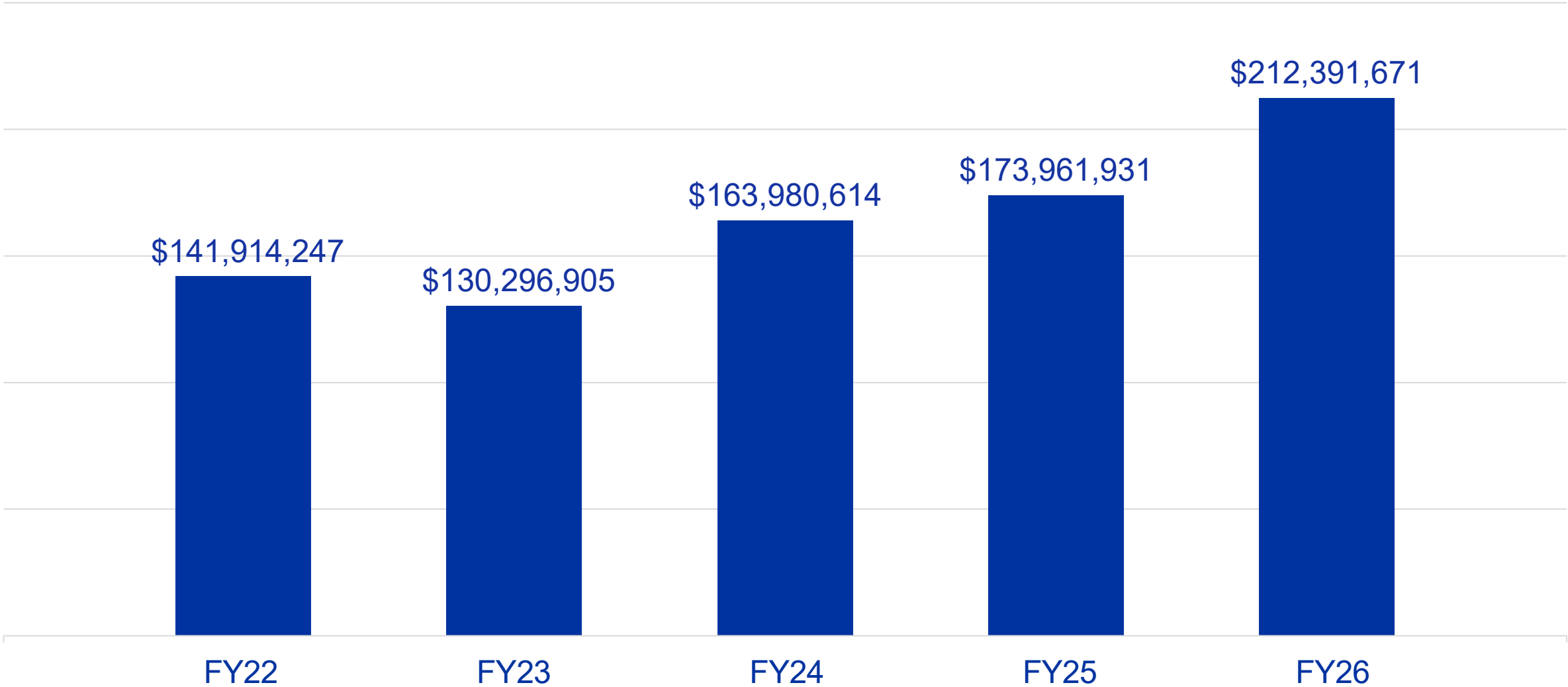
PRODUCTION

Total Commitments*



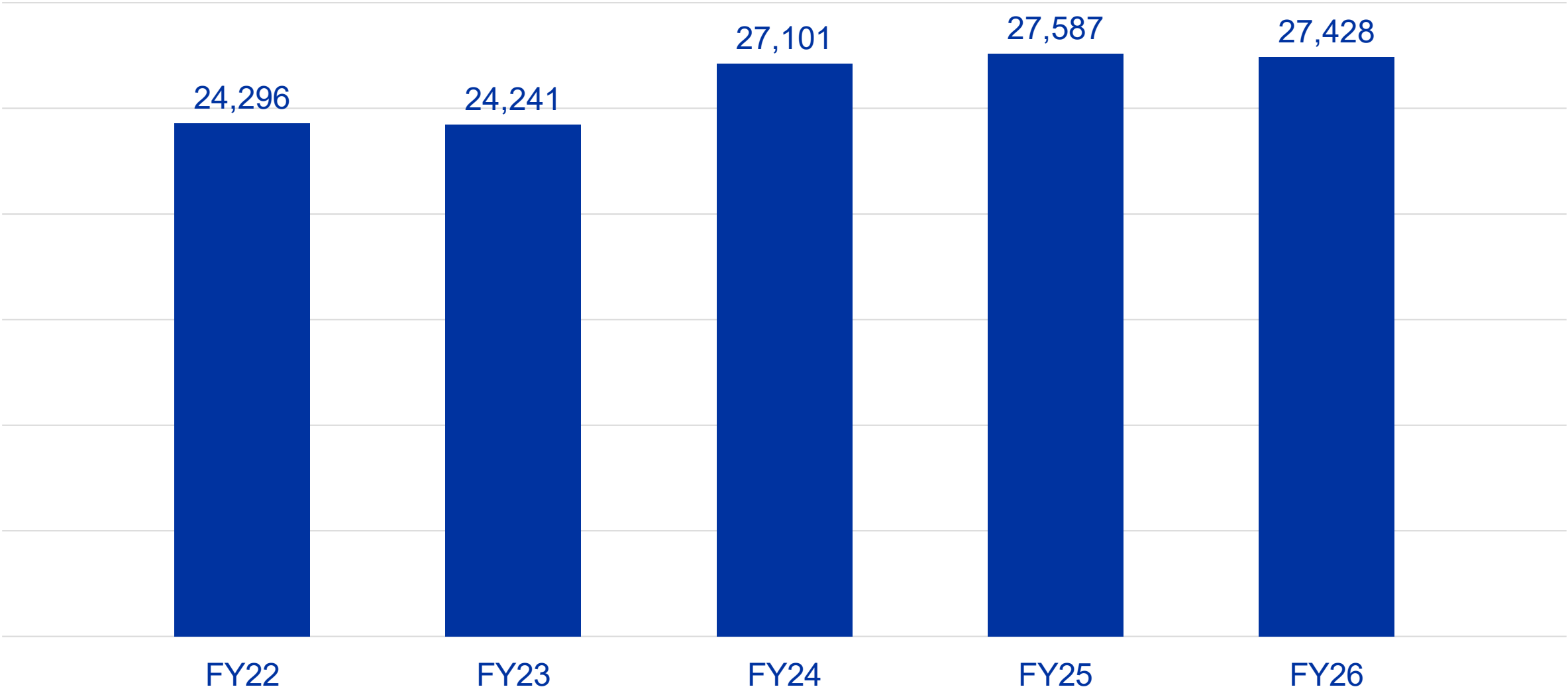
* As of April 8 for all fiscal years

Fundraising Totals by Fiscal Year — Largest Gift Removed*



* As of April 8 for all fiscal years

Total Donors by Fiscal Year*

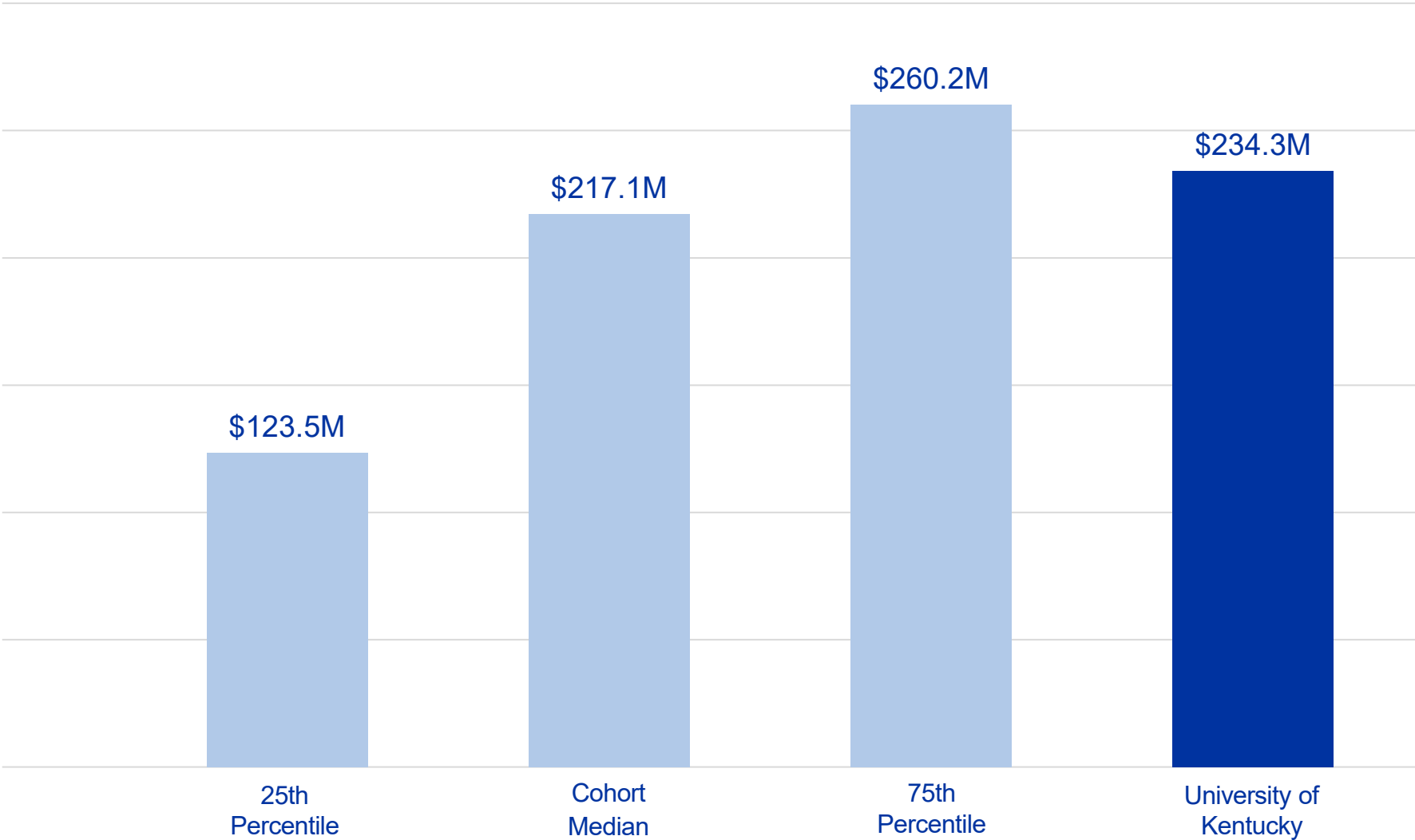


* As of April 8 for all fiscal years

PEER COMPARISON



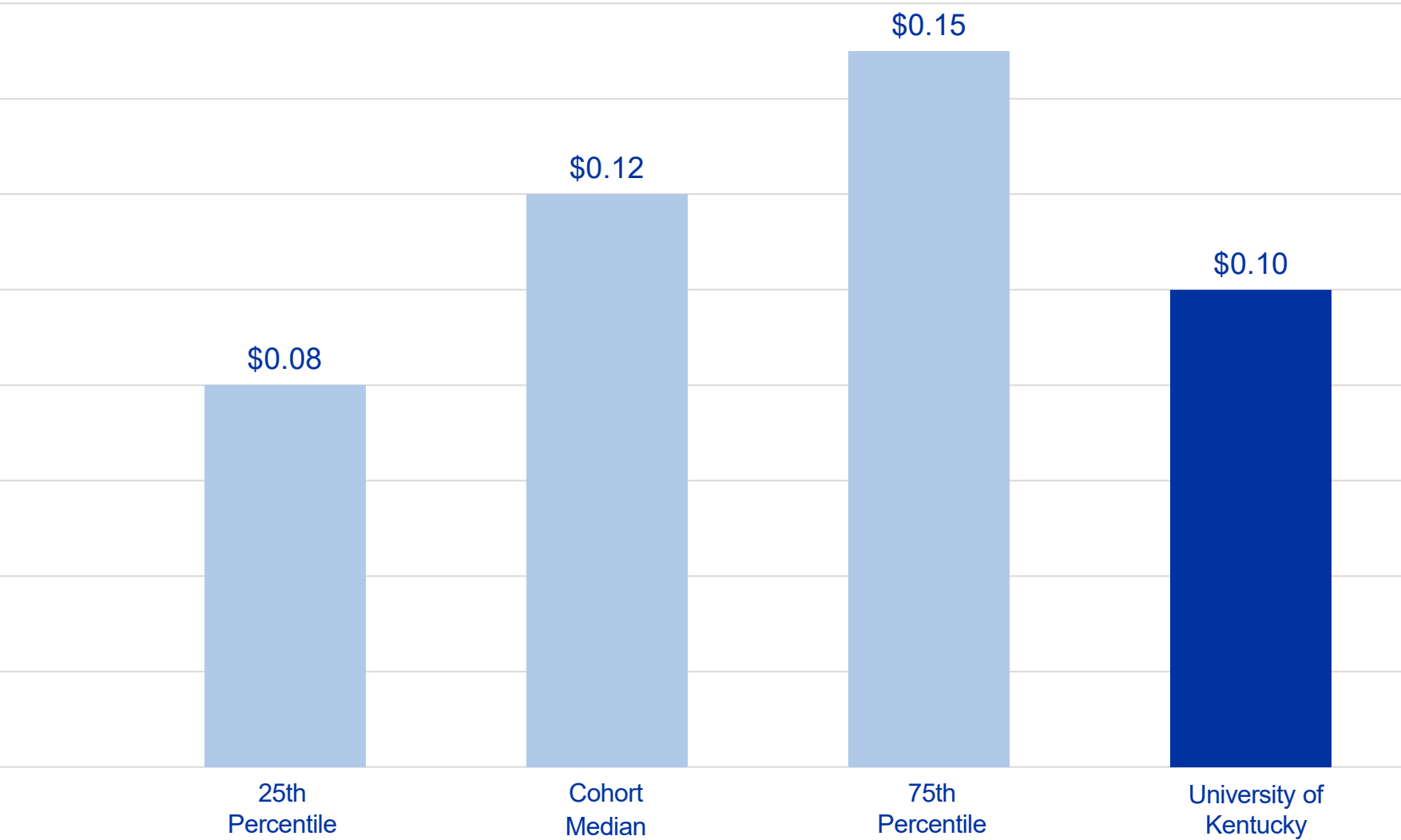
Total Fundraising Production



Fundraising production includes the full-face value of new gifts/pledges. It excludes payments on past pledges.

To accurately capture each institution's typical performance, this data draws on the averages from three consecutive fiscal years (FY22-24).

Cost To Raise A Dollar



Cost to raise a dollar helps show the investment necessary to generate fundraising revenues. While it is a useful metric in the context of performance indicators, take care to consider it within the context of other performance indicators, especially net fundraising production.

Since institutions strive to minimize the cost to raise a dollar, the highest performers report the lowest values.

QUESTIONS

